

Job advertisement

Country, Place	Zambia, Lusaka
Profession	Social Business Development Advisor
Start of commitment	February 2020 or by agreement
Duration	3 years
Context	People with intellectual disabilities (ID) are amongst the most marginalised groups globally. They experience social exclusion on a much greater scale than persons with other disabilities and this experience is intensified within contexts of poverty such as those on the African continent.
Partner Organisation	The Sani Foundation (http://sanifoundation.org) is a Zambian non-profit organisation founded in 2014 that aims to facilitate full inclusion of persons with intellectual disabilities (IDs) into all aspects of society. The organisation was founded by family members of a person with an intellectual disability upon seeing the limited services available to persons with IDs in Zambia and the poor quality of life which results from this. Sani Foundation is a social enterprise that effects impact by combining their social mission with the market-driven approach of a business.
Activities	As the second Co-Worker of COMUNDO with The Sani Foundation (the contract of the former Co-Worker will end in April 2020) you support Sani Foundation in its Business Development. You develop/write a social business growth strategy that clearly focuses on impact, scale and financial sustainability. You initiate the roll out of the Work-Based Learning scale up (WBL; provides relevant, labour market-oriented training in real-life work settings) and you develop the internal systems, structures and human resources to sustain the organisation's growth. The purpose of the WBL curriculum is to ensure that trainees with intellectual disabilities have a nationally-accredited qualification with which they can access paid work on the open Zambian labour market. You work closely with the board and management team to determine the best strategy for the Sani Foundation.
Objectives of the post	<ul style="list-style-type: none"> • The impact of Sani Foundation is scaled up and the several revenue generation options improved. • A comprehensive business development and growth strategy is designed, developed and launched.
Requirements	<ul style="list-style-type: none"> • A Master's degree in Business, Finance or Economics. • Minimum 3 years' work experiences in related field. • Deep knowledge of the social entrepreneurship sector (experience in social impact assessment is a strong asset). • Resident in Switzerland or Germany. • Very good English language skills and willingness to learn a local language.

Job advertisement

Deutschschweiz

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COMUNDO shares a global commitment for the socially disadvantaged and for a holistic and sustainable development. The organisation sends out volunteering specialists who support projects of partner organisations in 7 countries. In their places of action they are working in partnership with the locals, sharing their lives and engaging in intercultural exchange on a daily basis

General Working Conditions

- Between 25 and 60 years old.
- Resident in Switzerland or Germany.
- Completed vocational or tertiary education.
- At least 2 years of professional experience.
- Good knowledge of the national language of the country of destination.
- Good physical and mental health.
- You display initiative and commitment and work well in a team.
- You like to improvise and be creative in order to find new ways of doing things.
- You are keen to interact with people of different cultural backgrounds, religions and living environments.
- You are prepared to sign up for a three year assignment and motivated to live a simple lifestyle during this time.
- You are prepared to contribute to public relations and fundraising.
- Workload: 100%

We offer

- An exciting working environment with an ample space for initiative, participation and enabling intercultural contacts
- An adequate preparation
- Introduction to the situation of the country of destination and local support
- Travelling costs in both directions are covered.
- Living and insurance costs during your assignment are covered.
- After the return initial aid is provided.

Application Procedure

Before submitting a written application we recommend that you contact the organisation or attend an information meeting in your neighbourhood. This will provide you with more detailed information about the application procedure, the working conditions, the working culture and benefits provided by COMUNDO. You will find the respective dates on our website. The application form may also be found on our website or you may get it at the information meeting. The questionnaire and a short life story (as described in the guidelines) will supplement the usual application documentation (motivational letter, curriculum vitae, certificates and job references).